

F281-629 (Rev. 5/92)

SAN ANTONIO WATER SYSTEM
P. O. BOX 2449
SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL Annual Contract for
FOR: Fluorosilicic Acid
TIME & (July 1, 2007 through June 30, 2008)
DATE: 3:00 p.m., March 27, 2007
ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

PENCCO, Inc.
P.O. Box 600
San Felipe, TX 77473

Univar USA
10889 Bekay St.
Dallas, TX 75238-1313

Lucier Chemical Industries, Ltd.
P.O. Box 49000
Jacksonville Beach, FL 32240-9000

Item 1	OPTION 1 230,000 GL 23% nominal Fluorosilicic Acid	UNIT PRICE TOTAL	2.9484/gal. 678,132.00/yr.	NO BID	NO BID		
Item 2	1 ea. 23% nominal Fluorosilicic Acid (55 gal drums)	UNIT PRICE TOTAL	4.08/gal.				
Item 3	Split Delivery fee (stop charge)	UNIT PRICE TOTAL	110.00				
Item 4	Expedited Delivery	UNIT PRICE TOTAL	925.00				
	TOTAL OPTION 1	TOTAL	678,132.00				
Item 1	OPTION 2 * 230,000 GL 23% nominal Fluorosilicic Acid	UNIT PRICE TOTAL	2.808/gal. 645,840.00/yr.				
Item 2	1 ea. 23% nominal Fluorosilicic Acid (55 gal drums)	UNIT PRICE TOTAL	3.89/gal.				
Item 3	Split Delivery fee (stop charge)	UNIT PRICE TOTAL	110.00				
Item 4	Expedited Delivery	UNIT PRICE TOTAL	925.00				
	TOTAL OPTION 2	TOTAL	645,840.00				

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE	TOTAL			
	OPTION 3					
	Price Index to be Utilized					
Item 1	230,000 GL 23% nominal Fluorosilicic Acid	UNIT PRICE	2.6743/gal.	NO BID	NO BID	
		TOTAL	615,089.00			
Item 2	1 ea. 23% nominal Fluorosilicic Acid (55 gal drums)	UNIT PRICE	3.702/gal.			
		TOTAL				
Item 3	Split Delivery Fee (stop charge)	UNIT PRICE	110.00			
Item 4	Expedited Delivery	UNIT PRICE	925.00			
		TOTAL				
	TOTAL OPTION 3	TOTAL	615,089.00			
	Terms		1% 20 days			
	Delivery Days		5-7 days			
			1			

***PRODUCTION DEPARTMENT RECOMMENDS AWARD TO OPTION 2**

BID INVITATIONS WERE MAILED TO AND/OR PICKED UP BY

Harcos Chemicals
Harcos Chemicals
Lucier Chemical Industries, Ltd
NAPCO Chemical Co.
PENCCO, Inc.
Univar USA

SAWS Website
Demandstar