

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for  
 FOR: Lamps  
 TIME & (Date of Award through September 30, 2005)  
 DATE: 3:00 p.m., October 25, 2004

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

ITEM 1	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE EACH	American Light 10615 Sentinel Dr. San Antonio, TX 78217	Voss Lighting 5670 Randolph Blvd. San Antonio, TX 78233	Grainger 5011 Rittiman Rd. San Antonio, TX 78218	Dealers Electrical 2510 Bitters San Antonio, TX 78217	Rexel Electric 2400 Brockton San Antonio, TX 78217	Vehicle Maintenance Program, Inc. 3595 N. Dixie Hwy, Bay #7 Boca Raton, FL 33431	Summit Electric Supply 2401 Brockton Dr. San Antonio, TX 78217
A.	DISCOUNTS	UNIT PRICE EACH	*						
1.	Case lots, discount off price list (percentage format I.e., 65%)	UNIT PRICE EACH	70.5%	84.8%	83%	A Incandescent & Halogen 73.2%	55%	20%	70%
2.	Broken lots, discount off price list (percentage format I.e., 65%)	UNIT PRICE EACH	70.5%	84.8%	83%	B HID, Fluorescent, & CFL 76.4%	55%	20%	70%
3.	Manufacturer	UNIT PRICE EACH	GE	Philips	GE	Same discount as case lots	Sylvania	EIKO	Sylvania
4.	Price Schedule (trade net, dealer net, etc.)	UNIT PRICE EACH	9200-D	PS100U		PS100D	Larger User	Dist - Net	SPB2004
5.	Effective date of schedule	UNIT PRICE EACH	08/30/04	09/01/04		04/01/03	09/01/04	05/01/03	10/31/04
6.	Column of price list on which discount is based	UNIT PRICE EACH	DSN WASE DEL	User Price		Dist. Net	Sugg. User	Dist - Net	List
B.	LAMPS	UNIT PRICE EACH							
1.	3,000 ea. Part #60A-130V	MFR. PART # PRICE TOTAL	* GE 16783 0.30 900.00	Philips 37471 0.22 660.00	GE 24327 0.23 690.00	Philips 0.27 810.00	Sylvania 11373 0.72 2,160.00	No Bid	Sylvania 11373 0.24 720.00
2.	600 ea. 60A-52A/EW-130V	MFR. PART # PRICE TOTAL	GE 12623 0.30 180.00	Philips 22239 0.26 156.00	GE 4V554 0.27 162.00	Philips 0.27 162.00	Sylvania 11380 0.70 420.00	No Bid	Sylvania 11380 0.24 144.00
3.	3,200 ea. 100A-130V	MFR. PART # PRICE TOTAL	GE 17933 0.30 960.00	Philips 37476 0.22 704.00	GE 2V328 0.23 736.00	Philips 0.27 864.00	Sylvania 11375 0.72 2,304.00	EIKO 100A/RS 0.312 998.40	Sylvania 11375 0.24 768.00
4.	400 ea. 100A-90A/EW-130V	MFR. PART # PRICE TOTAL	GE 12625 0.30 120.00	Philips 22244 0.26 104.00	GE 4V558 0.27 108.00	Philips 0.27 108.00	Sylvania 11382 0.70 280.00	No Bid	Sylvania 11382 0.24 96.00
5.	150 ea. 150A-135A/EW-130V	MFR. PART # PRICE TOTAL	GE 12627 0.53 79.50	Philips 28175 0.36 54.00	GE 4V560 0.54 81.00	Philips 0.37 55.50	Sylvania 12863 1.35 202.50	No Bid	Sylvania 12863 0.63 94.50

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for  
 FOR: Lamps  
 TIME & (Date of Award through September 30, 2005)  
 DATE: 3:00 p.m., October 25, 2004

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY		American Light 10615 Sentinel Dr. San Antonio, TX 78217	Voss Lighting 5670 Randolph Blvd. San Antonio, TX 78233	Grainger 5011 Rittiman Rd. San Antonio, TX 78218	Dealers Electrical 2510 Bitters San Antonio, TX 78217	Rexel Electric 2400 Brockton San Antonio, TX 78217	Vehicle Maintenance Program, Inc. 3595 N. Dixie Hwy, Bay #7 Boca Raton, FL 33431	Summit Electric Supply 2401 Brockton Dr. San Antonio, TX 78217
6.	400 ea. 300IF-130V	MFR. GE PART # 21079 PRICE 2.06 TOTAL 824.00	Philips 13390 1.53 612.00	GE 5V054 2.12 848.00	Philips 1.84 736.00	Sylvania 15920 5.21 2,084.00	No Bid	Sylvania 15920 2.98 1,192.00	
7.	4,000 ea. F40/CW/RS/EW-II	MFR. GE PART # 13803 PRICE 0.96 TOTAL 3,840.00	Philips 24470 0.74 2,960.00	GE 3V477 0.69 2,760.00	Philips F34/WC/RS/EW-ALTO 0.77 3,080.00	Sylvania 24596 2.38 9,520.00	No Bid	Sylvania 24596 0.79 3,160.00	
8.	100 ea. F96T12/CW/EW	MFR. GE PART # 13729 PRICE 2.06 TOTAL 206.00	Philips 25840 1.60 160.00	GE 3V480 1.66 166.00	Philips F96T12/CW/EW-ALTO 1.66 166.00	Sylvania 29505 5.13 513.00	No Bid	Sylvania 29505 1.85 185.00	
9.	10 ea. F96T12/SPX41/HO/WM	MFR. GE PART # 23069 PRICE 6.91 TOTAL 69.10	Philips 34862 6.88 68.80	GE 6V061 7.40 74.00	Philips F96T12/410/HO/EW 5.53 55.30	Sylvania 25023 10.15 101.50	No Bid	Sylvania 25023 3.31 33.10	
10.	25 ea. F30T12/CW/RS	MFR. GE PART # 10357 PRICE 1.65 TOTAL 41.25	Philips 27242 1.43 35.75	GE 2V897 1.31 32.75	Philips F30T12/CW/ALTO 1.30 32.50	Sylvania 23476 3.69 92.25	No Bid	Sylvania 23476 1.66 41.50	
11.	100 ea. Q1500T3/CL-277V	MFR. GE PART # 23832 PRICE 4.67 TOTAL 467.00	Philips 23868 3.59 359.00	GE 2V617 10.81 1,081.00	Philips 1500T30/P/CL-277V 4.24 424.00	Sylvania 58858 12.11 1,211.00	EIKO Q1500T3/CL/277V 4.76 476.00	Sylvania 58858 10.47 1,047.00	
12.	15 ea. 200 PAR56/MFL-130V	MFR. GE PART # 49889 PRICE 8.16 TOTAL 122.40	Philips 28956 7.95 119.25	GE 1C249 8.36 125.40	Philips 200PAR56/MFL/120V 7.25 108.75	Sylvania 15007 23.02 345.30	No Bid	Sylvania 15007 11.90 178.50	
13.	40 ea. 50ER30-130V	MFR. GE PART # 11823 PRICE 2.24 TOTAL 89.60	Philips 37404 1.49 59.60	GE 4V128 2.34 93.60	Philips 1.54 61.60	Sylvania 15107 6.44 257.60	No Bid	Sylvania 15107 1.65 66.00	
14.	270 ea. F40/SP41-U/6	MFR. GE PART # 15265 PRICE 3.72 TOTAL 1,004.40	Philips 37868 3.28 885.60	GE 6V727 3.88 1,047.60	Philips FB40/SPEC41/6/ALTO 2.98 804.60	Sylvania 24067 10.20 2,754.00	No Bid	Sylvania 24082 4.20 1,134.00	
15.	75 ea. H37KC-250DX	MFR. GE PART # 32127 PRICE 7.36 TOTAL 552.00	Philips 24814 6.63 497.25	GE 2V449 10.67 800.25	Philips 6.02 451.50	Sylvania 69448 29.37 2,202.75	EIKO H37KC/250/DX 5.59 419.25	Sylvania 69448 7.25 543.75	
16.	100 ea. C150S-55	MFR. GE PART # 44043 PRICE 8.16 TOTAL 816.00	Philips 36874 11.54 1,154.00	GE 2V452 8.95 895.00	Philips C150555/ALTO 11.99 1,199.00	Sylvania 67516 34.65 3,465.00	EIKO LV150/55 7.99 799.00	Sylvania 67516 8.71 871.00	

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for  
 FOR: Lamps  
 TIME & (Date of Award through September 30, 2005)  
 DATE: 3:00 p.m., October 25, 2004

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY		American Light 10615 Sentinel Dr. San Antonio, TX 78217	Voss Lighting 5670 Randolph Blvd. San Antonio, TX 78233	Grainger 5011 Rittiman Rd. San Antonio, TX 78218	Dealers Electrical 2510 Bitters San Antonio, TX 78217	Rexel Electric 2400 Brockton San Antonio, TX 78217	Vehicle Maintenance Program, Inc. 3595 N. Dixie Hwy, Bay #7 Boca Raton, FL 33431	Summit Electric Supply 2401 Brockton Dr. San Antonio, TX 78217
17.	100 ea. C400S-51	MFR. GE PART # 44054 PRICE 9.18 TOTAL 918.00	Philips 36881 12.60 1,260.00	GE Philips 24842 8.03 160.60	GE 2V358 6.74 134.80	Philips C400551/ALTO 13.09 1,309.00	Sylvania 67533 37.80 3,780.00	EIKO LU400 7.99 799.00	Sylvania 67533 9.58 958.00
18.	20 ea. H33GL-400DX	MFR. GE PART # 23998 PRICE 7.36 TOTAL 147.20	Philips 24842 8.03 160.60	GE 2V358 6.74 134.80	Philips 69450 7.29 145.80	Sylvania 69450 23.61 472.20	H33GL-400 DX 6.39 127.80	EIKO H33GL-400 DX 6.39 127.80	Sylvania 69450 6.78 135.60
19.	95 ea. H38JA-100DX	MFR. GE PART # 22575 PRICE 6.11 TOTAL 580.45	Philips 33713 7.58 720.10	GE 2V477 8.10 769.50	Philips 69408 6.88 653.60	Sylvania 69408 22.29 2,117.55	H38JA-100DX 3.99 379.05	EIKO H38JA-100DX 3.99 379.05	Sylvania 69408 9.33 886.35
20.	100 ea. MH10000U	MFR. GE PART # 41826 PRICE 22.37 TOTAL 2,237.00	Philips 29826 27.28 2,728.00	GE 2V659 29.31 2,931.00	Philips 64468 24.77 2,477.00	Sylvania 64468 72.01 7,201.00	EIKO MH1000/U 31.96 3,196.00	Sylvania 64468 21.75 2,175.00	
21.	100 ea. MH175U	MFR. GE PART # 47760 PRICE 13.92 TOTAL 1,392.00	Philips 28733 9.21 921.00	GE 4V550 9.47 947.00	Philips 64471 9.56 956.00	Sylvania 64471 27.78 2,778.00	EIKO MH175/U 14.36 1,436.00	Sylvania 64471 10.56 1,056.00	
22.	150 ea. MH400U	MFR. GE PART # 43828 PRICE 10.45 TOTAL 1,567.50	Philips 34415 9.87 1,480.50	GE 2V658 10.82 1,623.00	Philips 64490 10.25 1,537.50	Sylvania 64490 29.80 4,470.00	EIKO MH400/U 14.36 2,154.00	Sylvania 64490 10.56 1,584.00	
23.	20 ea. 40W 15V-Appliance Bulb	MFR. GE PART # 15199 PRICE 0.33 TOTAL 6.60	Philips 37398 0.33 6.60	Philips 40A15 0.30 6.00	Sylvania 10129 0.94 18.80	EIKO 40A15-130V 0.39 7.80	Sylvania 10119 0.35 7.00		
24.	70 ea. FB40CW/U/3WM	MFR. GE PART # 12199 PRICE 4.43 TOTAL 310.10	Philips 20704 3.50 245.00	GE 1E823 3.68 257.60	Philips FB40CW/3/EW 2.81 196.70	Sylvania 24054 9.62 577.20	No Bid	GE 331.10	
25.	60 ea. F40CW/U/6WM	MFR. GE PART # 14471 PRICE 4.43 TOTAL 265.80	Philips 37863 3.10 186.00	GE 3V528 3.11 186.60	Philips FB34CW/6/EW/ALTO 2.81 168.60	Sylvania 24054 9.62 577.20	No Bid	Sylvania 34054 3.89 233.40	
26.	75 ea. F96T12/CW/VHO	MFR. GE PART # 13781 PRICE 4.83 TOTAL 362.25	Philips 34234 4.25 318.75	GE 3V526 4.56 342.00	Philips 25209 3.97 297.75	Sylvania 25209 12.32 924.00	No Bid	Sylvania 25209 4.29 321.75	
	<b>TOTAL ITEM 1</b>	<b>TOTAL 18,058.15</b>	16,615.80	16,892.10	16,866.70	50,251.65	10,792.30	17,962.55	
	DELIVERY	1 day	10 days	5-10 days	10 days	7 days	7 days	10 days	
	BUSINESS HOURS	7:00 AM 5:00 PM 5 days/wk	8:00 AM 5:00 PM 5 days/wk	7:30 AM 5:00 PM 5 days/wk	8:00 AM 5:00 PM 5 days/wk	8:00 AM 5:00 PM 5 days/wk	8:30 AM 5:00 PM 5 days/wk	7:00 AM 5:00 PM 5 days/wk	

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for  
 FOR: Lamps  
 TIME & (Date of Award through September 30, 2005)  
 DATE: 3:00 p.m., October 25, 2004

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT	American Light 10615 Sentinel Dr. San Antonio, TX 78217	Voss Lighting 5670 Randolph Blvd. San Antonio, TX 78233	Grainger 5011 Rittiman Rd. San Antonio, TX 78218	Dealers Electrical 2510 Bitters San Antonio, TX 78217	Rexel Electric 2400 Brockton San Antonio, TX 78217	Vehicle Maintenance Program, Inc. 3595 N. Dixie Hwy, Bay #7 Boca Raton, FL 33431	Summit Electric Supply 2401 Brockton Dr. San Antonio, TX 78217
<b>ITEM II</b>	<b>LAMPS, FLUORESCENT, ENERGY SAVINGS SPECIFICALLY GENERAL ELECTRIC OR EQUAL</b>	UNIT PRICE EACH							
A.	DISCOUNTS	UNIT PRICE EACH	*						
1.	Case lots, discount off price list (percentage format I.e., 65%)	UNIT PRICE EACH	70.5%	71%	83%	No Bid	55%	No Bid	70%
2.	Broken lots, discounts office price list (percentage format I.e., 65%)	UNIT PRICE EACH	70.5%	71%	83%	No Bid	55%	No Bid	70%
3.	Manufacturer	UNIT PRICE EACH	GE	Philips Advance, GE	GE	No Bid	Sylvania	No Bid	Sylvania
4.	Price schedule (trade net, dealer net, etc.)		9200-D	PS1000 154CC		No Bid	Large user excluded	No Bid	SPB2004
5.	Effective date of schedule		08/30/04	09/01/04 10/01/04		No Bid	09/01/04	No Bid	10/31/04
6.	Column of price list on which discount is based	UNIT PRICE EACH	DSN WHSE DEL	User Price Std. Ctn		No Bid	Sugg. User	No Bid	List
1.	LAMPS 100 ea. Lamp, F96T8/XL/SP43/WM/ECO, 8 ft	MFR. PART # PRICE TOTAL	* GE 48526 5.25 525.00	Philips 38806 3.60 360.00		No Bid	Sylvania 22101 8.97 897.00	No Bid	Sylvania 22101 7.25 725.00
2.	100 ea. Lamp, F32T8/XL/SP41/WM/ECO, 4 ft. 100	MFR. PART # PRICE TOTAL	GE 27621 2.05 205.00	Philips 38783 4.32 432.00	1N220 2.45 245.00	No Bid	Sylvania 22062 4.72 472.00	No Bid	Sylvania 21767 1.98 198.00
3.	100 ea. Ballast, GE 259 Max-N/Ultra, 4 ft	MFR. PART # PRICE TOTAL	GE 49767 17.81 1,781.00	GE GE259Max-Noltra 34.49 3,449.00	3LB72 18.33 1,833.00	No Bid	Sylvania 49853 12.87 1,287.00	No Bid	Sylvania 49598 19.8 1,980.00
4.	100 ea. Ballast, GE 232 Max-H/Ultra, 8 ft	MFR. PART # PRICE TOTAL	GE 49775 12.65 1,265.00	Advance 11795 24.29 2,429.00	3CB70 15.44 1,544.00	No Bid	Sylvania 49598 20.00 2,000.00	No Bid	Sylvania 49853 12.75 1,275.00
5.	100 ea. Lamp, GE F32T8/SP41/U/6	MFR. PART # PRICE TOTAL	GE 10480 4.30 430.00	Philips 37894 5.05 505.00	3V980 5.15 515.00	No Bid	Sylvania 22052 6.76 676.00	No Bid	Sylvania 22057 7.29 729.00
6.	100 ea. Compact Fluorescent, 15W/CFL/Spiral	MFR. PART # PRICE TOTAL	TCP 5.45 545.00	Philips 13363 8.89 889.00	1VP14 9.4 940.00	No Bid	Sylvania 29286 14.67 1,467.00	No Bid	Sylvania 29286 5.75 575.00
7.	100 ea. Compact Fluorescent, 23N/CFL/Spiral	MFR. PART # PRICE TOTAL	TCP 5.81 581.00	Philips 38111 8.89 889.00	1VP16 9.87 987.00	No Bid	Sylvania 29288 14.67 1,467.00	No Bid	Sylvania 29288 5.75 575.00
8.	100 ea. Compact Fluorescent, 26W/CFL/Spiral	MFR. PART # PRICE TOTAL	TCP 7.70 770.00	GE FLE26HT3/2/827 8.21 821.00	1VP17 10.37 1,037.00	No Bid	Sylvania 29390 16.00 1,600.00	No Bid	Sylvania 29390 5.90 590.00

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL: Annual Contract for  
 FOR: Lamps  
 TIME & (Date of Award through September 30, 2005)  
 DATE: 3:00 p.m., October 25, 2004

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY		American Light 10615 Sentinel Dr. San Antonio, TX 78217	Voss Lighting 5670 Randolph Blvd. San Antonio, TX 78233	Grainger 5011 Rittiman Rd. San Antonio, TX 78218	Dealers Electrical 2510 Bitters San Antonio, TX 78217	Rexel Electric 2400 Brockton San Antonio, TX 78217	Vehicle Maintenance Program, Inc. 3595 N. Dixie Hwy, Bay #7 Boca Raton, FL 33431	Summit Electric Supply 2401 Brockton Dr. San Antonio, TX 78217
	<b>TOTAL ITEM 2</b>	<b>TOTAL</b>	<b>6,102.00</b>	9,774.00	7,101.00		9,866.00		6,647.00
	TERMS		Net 30 days	Net 30 days	Net 30 days	2% 20 days	2% 10 days	Net 30 days	Net 30 days
	DELIVERY DAYS		1 day	10 days	5-10 days		7 days	7 days	1-10 days

**\*DENOTES LOW BIDDER**

BID INVITATIONS WERE MAILED TO AND/OR PICKED UP BY: \_\_\_\_\_

American Light  
 Blond Lighting  
 Consolidated Electric Dist.  
 Dealers  
 Graybar  
 June Supply  
 Light Bulb Depot

Quality Distributing Co.  
 Summers  
 Summit  
 Texas Electrical Supply  
 Voss Lighting  
 WW Grainger