

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL Annual Contract for
 FOR: Lawn Mower, Edgers, and Chain Saw Parts
 TIME & (Date of Award through September 30, 2005)
 DATE: 3:00 p.m., October 19, 2004

John H. Sorola
 523 W. Cypress
 San Antonio, TX 78212

Menco, Inc.
 115 Braniff Drive
 San Antonio, TX 78216-3321

Alamo AG-Con Equipment, Inc.
 2940 SE Loop 410
 San Antonio, TX 78222

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE EACH			
ITEM 1	SHINDAIWA PARTS	UNIT PRICE EACH			
A.	PARTS	UNIT PRICE EACH	*		
1.	Percent of discount offered	UNIT PRICE EACH	21%	15%	0%
2.	Product identification (Mfg.)	UNIT PRICE EACH	Shindaiwa	Shindaiwa	
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE EACH	Dealer	Dealer	Dealer
4.	Price schedule number	UNIT PRICE EACH	C-System Software	None	N/A
5.	Date of price schedule	UNIT PRICE EACH	06/22/04	06/02/04	06/02/04
6.	Price schedule column on which discount is based (distributor, net, wholesale)	UNIT PRICE EACH	List	Level 2	List
B.	Parts available for pick-up	UNIT PRICE EACH	5 days	5 days	7 days
C.	Business Hours/Days per week	UNIT PRICE EACH	8:00 am - 5:00 pm 5 days	8:30 am - 5:30 pm 5 days	8:00 am - 5:00 pm 5 days
ITEM 2	CUSHMAN-RYAN PARTS	UNIT PRICE EACH			
A.	PARTS	UNIT PRICE EACH			
1.	Percent of discount offered	UNIT PRICE EACH	No Bid	No Bid	No Bid
2.	Product identification (Mfg.)	UNIT PRICE EACH	No Bid	No Bid	No Bid
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE EACH	No Bid	No Bid	No Bid
4.	Price schedule number	UNIT PRICE EACH	No Bid	No Bid	No Bid

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE EACH			
5.	Date of price schedule	UNIT PRICE EACH	No Bid	No Bid	No Bid
6.	Price schedule column on which discount is based distributor, net, wholesale)	UNIT PRICE EACH	No Bid	No Bid	No Bid
B.	Parts available for pick-up	UNIT PRICE EACH	No Bid	No Bid	No Bid
C.	Business Hours/Days per week	UNIT PRICE EACH	No Bid	No Bid	No Bid
ITEM 3	SNAPPER PARTS	UNIT PRICE EACH			
A.	PARTS	UNIT PRICE EACH	*		
1.	Percent of discount offered	UNIT PRICE EACH	25%	15%	No Bid
2.	Product identification (Mfg.)	UNIT PRICE EACH	Snapper	Snapper	No Bid
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE EACH	Dealer	Dealer	No Bid
4.	Price schedule number	UNIT PRICE EACH	C-System Software	A8474	No Bid
5.	Date of price schedule	UNIT PRICE EACH	08/01/03	8/1/2004	No Bid
6.	Price schedule column on which discount is based distributor, net, wholesale)	UNIT PRICE EACH	List	Level 2	No Bid
B.	Parts available for pick-up	UNIT PRICE EACH	5 days	5 days	No Bid
C.	Business Hours/Days per week	UNIT PRICE EACH	8:00 a.m.- 5:00 p.m. 5 days	8:30 am - 5:30 pm 5 days	No Bid
ITEM 4	GREEN MACHINE PARTS	UNIT PRICE EACH			
A.	PARTS	UNIT PRICE EACH			

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1.	Percent of discount offered	UNIT PRICE EACH	No Bid	No Bid	No Bid
2.	Product identification (Mfg.)	UNIT PRICE EACH	No Bid	No Bid	No Bid
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE EACH	No Bid	No Bid	No Bid
4.	Price schedule number	UNIT PRICE EACH	No Bid	No Bid	No Bid
5.	Date of price schedule	UNIT PRICE EACH	No Bid	No Bid	No Bid
6.	Price schedule column on which discount is based distributor, net, wholesale)	UNIT PRICE EACH	Computer No Bid	No Bid	No Bid
B.	Parts available for pick-up	UNIT PRICE EACH	No Bid	No Bid	No Bid
C.	Business Hours/Days per week	UNIT PRICE EACH	No Bid	No Bid	No Bid
ITEM 5	HONDA PARTS				
A.	PARTS	UNIT PRICE EACH	*		
1.	Percent of discount offered	UNIT PRICE EACH	22%	No Bid	0%
2.	Product identification (Mfg.)	UNIT PRICE EACH	Honda	No Bid	
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE EACH	Dealer	No Bid	Dealer
4.	Price schedule number	UNIT PRICE EACH	C-System Software	No Bid	00X04-HPE-A01
5.	Date of price schedule	UNIT PRICE EACH	09/01/04	No Bid	01/03/04
6.	Price schedule column on which discount is based distributor, net, wholesale)	UNIT PRICE EACH	List	No Bid	List

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT			
B.	Parts available for pick-up	PRICE EACH	5 days	No Bid	7 days
C.	Business Hours/Days per week	PRICE EACH	8:00 am - 5:00 pm 5 days	No Bid	8:00 am - 5:00 pm 5 days
ITEM 6	BILLY GOAT PARTS	UNIT PRICE EACH			
A.	PARTS	UNIT PRICE EACH	*		
1.	Percent of discount offered	PRICE EACH	11%	5%	No Bid
2.	Product identification (Mfg.)	PRICE EACH	Billy Goat	Billy Goat Industries	No Bid
3.	Type price schedule (dealer, jobber, etc.)	PRICE EACH	Dealer	Dealer	No Bid
4.	Price schedule number	PRICE EACH	C-System Software	100175	No Bid
5.	Date of price schedule	PRICE EACH	07/01/04	05/01/04	No Bid
6.	Price schedule column on which discount is based (distributor, net, wholesale)	PRICE EACH	List	Level 2	No Bid
B.	Parts available for pick-up	PRICE EACH	5 days	15 days	No Bid
C.	Business Hours/Days per week	PRICE EACH	8:00 a.m. - 5:00 p.m. 5 days/wk	8:30 a.m. - 5:30 p.m. 5 days/wk	No Bid

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT			
ITEM 7	GRAVELY PARTS	UNIT			
		PRICE			
A.	PARTS	EACH			
		UNIT		*	
		PRICE			
1.	Percent of discount offered	EACH	No Bid	5%	0%
		UNIT			
		PRICE			
2.	Product identification (Mfg.)	EACH	No Bid	Gravelly	
		UNIT			
		PRICE			
3.	Type price schedule (dealer, jobber, etc.)	EACH	No Bid	Dealer	Dealer
		UNIT			
		PRICE			
4.	Price schedule number	EACH	No Bid	0028300	N/A
		UNIT			
		PRICE			
5.	Date of price schedule	EACH	No Bid	07/01/04	07/01/04
		UNIT			
		PRICE			
6.	Price schedule column on which discount is based distributor, net, wholesale)	EACH	No Bid	Level 2	List
		UNIT			
		PRICE			
B.	Parts available for pick-up	EACH	No Bid	5 days	7 days
		UNIT			
		PRICE			
C.	Business Hours/Days per week	EACH	No Bid	8:30 a.m. - 5:30 p.m. 5 days/wk	8:00 a.m.- 5:00 p.m. 5 days/wk
ITEM 8	MCLEAN PARTS	UNIT			
		PRICE			
A.	PARTS	EACH			
		UNIT		*	
		PRICE			
1.	Percent of discount offered	EACH	2%	No Bid	No Bid
		UNIT			
		PRICE			
2.	Product identification (Mfg.)	EACH	McClane	No Bid	No Bid
		UNIT			
		PRICE			
3.	Type price schedule (dealer, jobber, etc.)	EACH	Dealer	No Bid	No Bid
		UNIT			
		PRICE			
4.	Price schedule number	EACH	Mfg. List Price	No Bid	No Bid

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE EACH			
5.	Date of price schedule	UNIT PRICE EACH	08/04	No Bid	No Bid
6.	Price schedule column on which discount is based distributor, net, wholesale)	UNIT PRICE EACH	List	No Bid	No Bid
B.	Parts available for pick-up	UNIT PRICE EACH	5 days	No Bid	No Bid
C.	Business Hours/Days per week	UNIT PRICE EACH	8:00 am - 5:00 pm 5 days	No Bid	No Bid
ITEM 9	ROOF PARTS	UNIT PRICE EACH			
A.	PARTS	UNIT PRICE EACH	*		
1.	Percent of discount offered	UNIT PRICE EACH	Net	No Bid	No Bid
2.	Product identification (Mfg.)	UNIT PRICE EACH	Roof	No Bid	No Bid
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE EACH	Dealer	No Bid	No Bid
4.	Price schedule number	UNIT PRICE EACH	MP1-98	No Bid	No Bid
5.	Date of price schedule	UNIT PRICE EACH	01/01/98	No Bid	No Bid
6.	Price schedule column on which discount is based distributor, net, wholesale)	UNIT PRICE EACH	List	No Bid	No Bid
B.	Parts available for pick-up	UNIT PRICE EACH	5 days	No Bid	No Bid

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C.	Business Hours/Days per week	EACH	8:00 a.m. - 5:00 p.m. 5 days/wk	No Bid	No Bid
ITEM 10	YAZOO PARTS	UNIT			
A.	PARTS	PRICE			
		EACH			
1.	Percent of discount offered	UNIT	*	No Bid	0%
		PRICE	Net		
		EACH			
2.	Product identification (Mfg.)	UNIT		No Bid	
		PRICE	Yazoo		
		EACH			
3.	Type price schedule (dealer, jobber, etc.)	UNIT		No Bid	Dealer
		PRICE	Dealer		
		EACH			
4.	Price schedule number	UNIT		No Bid	N/A
		PRICE	Timsco Dealer List Price		
		EACH			
5.	Date of price schedule	UNIT		No Bid	06/01/04
		PRICE	09/25/04		
		EACH			
6.	Price schedule column on which discount is based (distributor, net, wholesale)	UNIT		No Bid	List
		PRICE	List		
		EACH			
B.	Parts available for pick-up	UNIT		No Bid	7 days
		PRICE	5 days		
		EACH			
C.	Business Hours/Days per week	UNIT	8:00 a.m. - 5:00 p.m. 5 days/wk	No Bid	8:00 am - 5:00 pm 5 days
ITEM 11	STIHL CHAIN SAW PARTS	UNIT			
A.	PARTS	PRICE			
		EACH			

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE			
		UNIT PRICE EACH	*		
1.	Percent of discount offered	EACH	22%	No Bid	No Bid
2.	Product identification (Mfg.)	EACH	Stihl	No Bid	No Bid
3.	Type price schedule (dealer, jobber, etc.)	EACH	Dealer	No Bid	No Bid
4.	Price schedule number	EACH	C-System Software	No Bid	No Bid
5.	Date of price schedule	EACH	02/01/04	No Bid	No Bid
6.	Price schedule column on which discount is based distributor, net, wholesale)	EACH	List	No Bid	No Bid
B.	Parts available for pick-up	EACH	5 days	No Bid	No Bid
C.	Business Hours/Days per week	EACH	8:00 a.m.- 5:00 p.m. 5 days/wk	No Bid	No Bid
ITEM 12	MCCULLOUGH CHAIN SAW PARTS & SERVICE	UNIT PRICE EACH			
A.	PARTS	EACH	No Bid	No Bid	No Bid
1.	Percent of discount offered	EACH	No Bid	No Bid	No Bid
2.	Product identification (Mfg.)	EACH	No Bid	No Bid	No Bid

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE			
3.	Type price schedule (dealer, jobber, etc.)	EACH	No Bid	No Bid	No Bid
4.	Price schedule number	EACH	No Bid	No Bid	No Bid
5.	Date of price schedule	EACH	No Bid	No Bid	No Bid
6.	Price schedule column on which discount is based distributor, net, wholesale)	EACH	No Bid	No Bid	No Bid
B.	Parts available for pick-up	EACH	No Bid	No Bid	No Bid
C.	Business Hours/Days per week	EACH	No Bid	No Bid	No Bid
ITEM 13	LAWNBOY PARTS				
A.	PARTS	EACH			
1.	Percent of discount offered	EACH	* 25%	No Bid	No Bid
2.	Product identification (Mfg.)	EACH	Lawnboy	No Bid	No Bid
3.	Type price schedule (dealer, jobber, etc.)	EACH	Dealer	No Bid	No Bid
4.	Price schedule number	EACH	C-System Software	No Bid	No Bid

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5.	Date of price schedule	UNIT PRICE EACH	11/01/04	No Bid	No Bid
6.	Price schedule column on which discount is based distributor, net, wholesale)	UNIT PRICE EACH	List	No Bid	No Bid
B.	Parts available for pick-up	UNIT PRICE EACH	5 days	No Bid	No Bid
C.	Business Hours/Days per week	UNIT PRICE EACH	8:00 a.m.- 5:00 p.m. 5 days/wk	No Bid	No Bid
ITEM 14	REDMAX PARTS	UNIT PRICE EACH			
A.	PARTS	UNIT PRICE EACH			
1.	Percent of discount offered	UNIT PRICE EACH	* 22%	15%	0%
2.	Product identification (Mfg.)	UNIT PRICE EACH	Redmax	Red Max	
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE EACH	Dealer	Dealer	Dealer
4.	Price schedule number	UNIT PRICE EACH	C-System Software	None	N/A
5.	Date of price schedule	UNIT PRICE EACH	09/10/04	10/01/04	09/01/04
6.	Price schedule column on which discount is based distributor, net, wholesale)	UNIT PRICE EACH	List	List	

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B.	Parts available for pick-up	UNIT PRICE EACH	5 days	Level 2	
C.	Business Hours/Days per week	UNIT PRICE EACH	8:00 a.m.- 5:00 p.m. 5 days/wk	8:30 am - 5:30 pm 5 days	
	TERMS	UNIT PRICE EACH	Net 30 days	Net 30 days	Net 30 days

***DENOTES LOW BIDDER**

BID INVITATIONS WERE MAILED TO AND/OR PICKED UP BY:

- Ace Service Center
- Alamo AG-Con Equipment
- James Lawnmower
- John H. Sorola
- Menco, Inc. dba Gravely
- Mission Equipment Co.
- Watson Distributing