

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

Santex International Trucks
 1380 Ackerman Rd.
 San Antonio, TX 78219

PROPOSAL Navistar International & Crane Carrier Corporation
 FOR: Truck Parts & Service
 TIME & (October 1, 2004 through September 30, 2005)
 DATE: 3:00 p.m., August 26, 2004

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY			
ITEM 1	NAVISTAR INTERNATIONAL TRUCK PARTS	UNIT		
A. Captive Parts Discount		PRICE		
1.	Percent of discount offered	EACH	0%	
2.	Product indentification (Mfg.)	EACH	Navistar	
3.	Type price schedule (dealer, jobber, etc.)	EACH	Major Fleet	
4.	Price schedule number	EACH	PL-308-TB	
5.	Date of price schedule	EACH	6/28/04	
6.	Price schedule column on which discount is (based distributor, net, wholesale)	EACH	Major Fleet	
B. Competitive Parts Discount		UNIT		
1.	Percent of discount offered	PRICE	0%	
2.	Product indentification (Mfg.)	EACH	International	
3.	Type price schedule (dealer, jobber, etc.)	EACH	Major Fleet	
4.	Price schedule number	EACH	PL-308-TB	
5.	Date of price schedule	EACH	6/28/04	
6.	Price schedule column on which discount is (based distributor, net, wholesale)	EACH	Major Fleet	
ITEM 2	CRANE CARRIER CORP. TRUCK PARTS	UNIT		
A. Captive Parts Discount		PRICE		
1.	Percent of discount offered	EACH	List -22%	
2.	Product indentification (Mfg.)	EACH	Crane Carrier	

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE EACH		
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE EACH	List Price	
4.	Price schedule number	UNIT PRICE EACH	CCC	
5.	Date of price schedule	UNIT PRICE EACH	1/1/04	
6.	Price schedule column on which discount is (based distributor, net, wholesale)	UNIT PRICE EACH	List	
B.	Competitive Parts Discount	UNIT PRICE EACH		
1.	Percent of discount offered	UNIT PRICE EACH	List - 22%	
2.	Product identification (Mfg.)	UNIT PRICE EACH	Crane Carrier	
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE EACH	List Price	
4.	Price schedule number	UNIT PRICE EACH	CCC	
5.	Date of price schedule	UNIT PRICE EACH	1/1/04	
6.	Price schedule column on which discount is (based distributor, net, wholesale)	UNIT PRICE EACH	List	
ITEM 3	LABOR AND SERVICE	UNIT PRICE EACH		
A.	Labor rate for service	UNIT PRICE EACH	67.00/hr	
B.	Up-charge for outside labor, cost plus	UNIT PRICE EACH	20%	
C.	Parts will be for pick up:	UNIT PRICE EACH	1-5 days	
D.	Re-stocking orders placed every:	UNIT PRICE EACH	1 day Mon. - Fri.	
E.	Business Hours	UNIT PRICE EACH	8:00 am - 12:00 am 5 days/wk	

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY			
	Terms		Net 30 days	
	Delivery Days		1-5 days	
			1	

BID INVITATIONS MAILED TO AND/OR PICKED UP BY:

Santex International Trucks

Demandstar
 SAWS Website