

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL: Annual Contract for  
 FOR: Spray Paints  
 TIME & (Date of Award through December 31, 2009)  
 DATE: 3:00 p.m., September 19, 2008  
 ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

|   |   |  |   |   |  |  |  |
|---|---|--|---|---|--|--|--|
| Alamo Iron Works<br>943 AT&T Center Pkwy<br>San Antonio, TX 78219 | Alamo Iron Works<br>943 AT&T Center Pkwy<br>San Antonio, TX 78219 | MSC Industrial Supply<br>2556 Boardwalk<br>San Antonio, TX 78217 | HD Supply Waterworks, Ltd.<br>13790 Judson Rd.<br>San Antonio, TX 78233 | Genuine Parts Co.<br>6374 Rittiman Rd.<br>San Antonio, TX 78218 | Sanco, Inc. dba Adventures in Learning<br>4538 S. Broadway Ave.<br>Tyler, TX 75103 | Royall Matthiessen Equipment & Supply Co.<br>446 Culebra Ave.<br>San Antonio, TX 78201 | Royall Matthiessen Equipment & Supply Co.<br>446 Culebra Ave.<br>San Antonio, TX 78201 |
|---|---|--|---|---|--|--|--|

| ITEM NO.    | DESCRIPTION AND APPROXIMATE QUANTITY                         | UNIT                   | PRICE        | TOTAL                  |              |              |              |              |              |                        |
|-------------|--|------------------------|--------------|------------------------|--------------|--------------|--------------|--------------|--------------|------------------------|
| <b>I.</b>   | <b>OSHA PAINTS</b>   | UNIT                   |              |                        |              |              |              |              |              |                        |
|             | <b>16 oz. Cans (12 oz. Net wt.)</b>                          | TOTAL                  |              |                        |              |              |              |              |              |                        |
| 1.          | 80 ea.<br>Safety Orange<br>Krylon Part #K02410               | UNIT<br>PRICE<br>TOTAL | 3.06<br>3.06 | 244.80<br>244.80       | 2.94<br>2.94 | 2.77<br>2.77 | 3.59<br>3.59 | 3.94<br>3.94 | 4.75<br>4.75 | 380.00<br>380.00       |
| 2.          | 300 ea.<br>Safety Red<br>Krylon Part #K02116                 | UNIT<br>PRICE<br>TOTAL | 3.06<br>3.06 | 918.00<br>918.00       | 2.94<br>2.94 | 2.77<br>2.77 | 3.40<br>3.40 | 3.94<br>3.94 | 4.75<br>4.75 | 1,425.00<br>1,425.00   |
| 3.          | 300 ea.<br>Safety Yellow<br>Krylon Part #K01813              | UNIT<br>PRICE<br>TOTAL | 3.06<br>3.06 | 918.00<br>918.00       | 2.94<br>2.94 | 2.77<br>2.77 | 3.40<br>3.40 | 3.94<br>3.94 | 4.75<br>4.75 | 1,425.00<br>1,425.00   |
| <b>II.</b>  | <b>INVERTED MARKING PAINT</b>                                | UNIT                   |              |                        |              |              |              |              |              |                        |
|             | <b>Water-Based 20 oz. Cans (17 oz net wt.)</b>               | TOTAL                  |              |                        |              |              |              |              |              |                        |
| 1.          | 3,000 ea.<br>APWA Brilliant White<br>Krylon Part #S03901     | UNIT<br>PRICE<br>TOTAL | 2.30<br>2.34 | 6,900.00<br>7,020.00   | 2.39<br>2.39 | 2.32<br>2.32 | 2.93<br>2.93 | 3.44<br>3.44 | 3.34<br>3.34 | 10,020.00<br>10,020.00 |
| 2.          | 6,000 ea.<br>Fluorescent Caution Blue<br>Krylon Part #S03620 | UNIT<br>PRICE<br>TOTAL | 2.30<br>2.34 | 13,800.00<br>14,040.00 | 2.39<br>2.39 | 2.32<br>2.32 | 2.69<br>2.69 | 3.44<br>3.44 | 3.34<br>3.34 | 20,040.00<br>20,040.00 |
| 3.          | 129 ea.<br>Fluorescent Safety Greer<br>Krylon Part #S03630   | UNIT<br>PRICE<br>TOTAL | 2.30<br>2.34 | 296.70<br>301.86       | 2.39<br>2.39 | 2.32<br>2.32 | 2.93<br>2.93 | 3.44<br>3.44 | 3.34<br>3.34 | 430.86<br>430.86       |
| 4.          | 60 ea.<br>Fluorescent Purple<br>Krylon Part #S03715          | UNIT<br>PRICE<br>TOTAL | 2.30<br>2.34 | 138.00<br>140.40       | 2.44<br>2.44 | 2.32<br>2.32 | 2.93<br>2.93 | 3.44<br>3.44 | 3.34<br>3.34 | 200.40<br>200.40       |
| 5.          | 60 ea.<br>APWA Brilliant Red<br>Krylon Part #S03911          | UNIT<br>PRICE<br>TOTAL | 2.30<br>2.34 | 138.00<br>140.40       | 2.39<br>2.39 | 2.32<br>2.32 | 2.69<br>2.69 | 3.44<br>3.44 | 3.34<br>3.34 | 200.40<br>200.40       |
| 6.          | 60 ea.<br>APWA Orange<br>Krylon Part #S03905                 | UNIT<br>PRICE<br>TOTAL | 2.30<br>2.34 | 138.00<br>140.40       | 2.39<br>2.39 | 2.32<br>2.32 | 2.69<br>2.69 | 3.44<br>3.44 | 3.34<br>3.34 | 200.40<br>200.40       |
| 7.          | 150 ea.<br>APWA Yellow<br>Krylon Part #S03801                | UNIT<br>PRICE<br>TOTAL | 2.30<br>2.34 | 345.00<br>351.00       | 2.49<br>2.49 | 2.32<br>2.32 | 2.69<br>2.69 | 3.44<br>3.44 | 3.34<br>3.34 | 501.00<br>501.00       |
| <b>III.</b> | <b>INTERIOR/EXTERIOR INDUSTRIAL MAINTENANC</b>               | UNIT                   |              |                        |              |              |              |              |              |                        |
|             | <b>PAINTS, Spray Paint, Fast Drying</b>                      | TOTAL                  |              |                        |              |              |              |              |              |                        |
|             | <b>16-oz. Cans (12 oz net wt.)</b>                           |                        |              |                        |              |              |              |              |              |                        |
| 1.          | 1,000 ea.<br>Gloss Black<br>Krylon Part #K01601              | UNIT<br>PRICE<br>TOTAL | 3.06<br>3.06 | 3,060.00<br>3,060.00   | 2.97<br>2.97 | 3.30<br>3.30 | 3.47<br>3.47 | 3.94<br>3.94 | 4.75<br>4.75 | 4,750.00<br>4,750.00   |

BID NOT TABULATED  
CONDITIONAL BID

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for  
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ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

|            |   |                        |                          |                          |                          |                          |                          |                          |                          |
|------------|---|------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|            | 800 ea.<br>Gloss White<br>Krylon Part #K01501   | UNIT<br>PRICE<br>TOTAL | 3.06<br>3.06<br>2,448.00 | 3.06<br>3.06<br>2,448.00 | 2.97<br>2.97<br>2,376.00 | 3.30<br>3.30<br>2,640.00 | 3.47<br>3.47<br>2,776.00 | 3.94<br>3.94<br>3,152.00 | 4.75<br>4.75<br>3,800.00 |
| 2.         | 1,100 ea.<br>Regal Blue<br>Krylon Part #K01901  | UNIT<br>PRICE<br>TOTAL | 3.06<br>3.06<br>3,366.00 | 3.06<br>3.06<br>3,366.00 | 2.97<br>2.97<br>3,267.00 | 3.30<br>3.30<br>3,630.00 | 3.47<br>3.47<br>3,817.00 | 3.94<br>3.94<br>4,334.00 | 4.75<br>4.75<br>5,225.00 |
| <b>V.</b>  | <b>TOUGH COAT ACRYLIC ALKYD ENAMELS<br/>Spray Paint, Fast Drying<br/>16 oz. Cans (12 oz. Net wt.)</b> | UNIT<br>PRICE<br>TOTAL |                          |                          |                          |                          |                          |                          |                          |
| 1.         | 100 ea.<br>OSHA Purple<br>Krylon Part #S01580   | UNIT<br>PRICE<br>TOTAL | 2.59<br>2.59<br>259.00   | 2.59<br>2.59<br>259.00   | 2.15<br>2.15<br>215.00   | 3.08<br>3.08<br>308.00   | 3.59<br>3.59<br>359.00   | 3.44<br>3.44<br>344.00   | 3.98<br>3.98<br>398.00   |
| <b>VI.</b> | <b>FARM &amp; IMPLEMENT PAINTS<br/>Spray Paint, Fast Drying<br/>16 oz. Cans (12 oz. Net wt.)</b>      | UNIT<br>PRICE<br>TOTAL |                          |                          |                          |                          |                          |                          |                          |
| 1.         | 100 ea.<br>John Deere/Green<br>Krylon Part #K01817  | UNIT<br>PRICE<br>TOTAL | 3.06<br>3.06<br>306.00   | 3.06<br>3.06<br>306.00   | 3.04<br>3.04<br>304.00   | 3.30<br>3.30<br>330.00   | 3.13<br>3.13<br>313.00   | 3.94<br>3.94<br>394.00   | 4.75<br>4.75<br>475.00   |
| 2.         | 60 ea.<br>School Bus Yellow<br>Krylon Part #K01809  | UNIT<br>PRICE<br>TOTAL | 3.06<br>3.06<br>183.60   | 3.06<br>3.06<br>183.60   | 2.97<br>2.97<br>178.20   | 3.30<br>3.30<br>198.00   | 2.97<br>2.97<br>178.20   | 3.94<br>3.94<br>236.40   | 4.75<br>4.75<br>285.00   |
| <b>VII</b> | <b>METALLIC PAINTS<br/>Spray Paint, Fast Drying<br/>16 oz. Cans (11 oz. Net wt.)</b>                  | UNIT<br>PRICE<br>TOTAL |                          |                          |                          |                          |                          |                          |                          |
| 1.         | 1,100 ea.<br>Bright Silver<br>Krylon Part #K01401   | UNIT<br>PRICE<br>TOTAL | 3.06<br>3.06<br>3,366.00 | 3.06<br>3.06<br>3,366.00 | 2.99<br>2.99<br>3,289.00 | 3.30<br>3.30<br>3,630.00 | 3.32<br>3.32<br>3,652.00 | 3.94<br>3.94<br>4,334.00 | 4.75<br>4.75<br>5,225.00 |
|            | <b>TOTAL</b>  | <b>TOTAL</b>           | <b>36,825.10</b>         | <b>37,203.46</b>         | <b>37,223.41</b>         | <b>37,864.48</b>         | <b>43,102.47</b>         | <b>51,952.56</b>         | <b>54,981.06</b>         |
|            | Terms   |                        | Net<br>30 days           | Net<br>30 days           | Net<br>30 days           | Net<br>30 days           | 2%<br>20 days            | Net<br>30 days           | Net<br>30 days           |
|            | Delivery Days   |                        | 10 days                  | 10 days                  | 8-12 days                | 7-14 days                | 5 days                   | 10 days                  | 10 days                  |

|   |   |  |   |   |  |  |  |
|---|---|--|---|---|--|--|--|
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|---|---|--|---|---|--|--|--|

**BID NOT TABULATED  
 CONDITIONAL BID**

BID INVITATIONS WERE MAILED TO AND/OR PICKED UP BY:

- |                          |  |              |
|--------------------------|--|--------------|
| Acme Lumber & Supply Co  | MG True Value                          | Demandstar   |
| Alamo Iron Works         | MSC Industrial Supply                  | SAWS Website |
| Amerimex Paint Center    | Pyramid School Products                |              |
| Cross Creek Ace Hardware | Royall Mattheissen                     |              |
| Genuine Parts Co.        | Sanco, Inc. dba Adventures in Learning |              |
| HD Supply Waterworks     | Sherwin Williams                       |              |