

SAN ANTONIO WATER SYSTEM
P. O. BOX 2449
SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL Annual Contract for
 FOR: Truck Body and Accessory Parts and Services
 TIME & (Date of Award through December 31, 2006)
 DATE: 3:00 p.m., January 17, 2006

Reliance Truck & Equipment
 Ltd.
 7200 S WW White Rd.
 San Antonio, TX 78222

Terex Utilities
 142 Gembler Rd.
 San Antonio, TX 78219

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

ITEM 1	PERFECTION PARTS	UNIT PRICE TOTAL	
1.	Percent of discount offered		Cost +20%
2.	Product identification (Mfg.)		Perfection
3.	Type price schedule (dealer, jobber, etc.)		Distributor
4.	Price schedule number		N/A
5.	Date of price schedule		N/A
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		Distributor
ITEM 2	RAWSON-KOENIG PARTS	UNIT PRICE TOTAL	
1.	Percent of discount offered		Cost +20%
2.	Product identification (Mfg.)		Rawson-Koenig
3.	Type price schedule (dealer, jobber, etc.)		Distributor
4.	Price schedule number		N/A
5.	Date of price schedule		N/A
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		Distributor
ITEM 3	STAHL PARTS	UNIT PRICE TOTAL	
1.	Percent of discount offered		Cost +20%
2.	Product identification (Mfg.)		Stahl
3.	Type price schedule (dealer, jobber, etc.)		Distributor
4.	Price schedule number		N/A

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5.	Date of price schedule	UNIT PRICE TOTAL	N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)	UNIT PRICE TOTAL	Distributor
ITEM 4	KNAPHEID PARTS	UNIT PRICE TOTAL	
1.	Percent of discount offered	UNIT PRICE TOTAL	Cost +20%
2.	Product identification (Mfg.)	UNIT PRICE TOTAL	Knapheid
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE TOTAL	Distributor
4.	Price schedule number	UNIT PRICE TOTAL	N/A
5.	Date of price schedule	UNIT PRICE TOTAL	N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)	UNIT PRICE TOTAL	Distributor
ITEM 5	GALION PARTS	UNIT PRICE TOTAL	
1.	Percent of discount offered	UNIT PRICE TOTAL	Cost +20%
2.	Product identification (Mfg.)	UNIT PRICE TOTAL	Galion
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE TOTAL	Distributor
4.	Price schedule number	UNIT PRICE TOTAL	N/A
5.	Date of price schedule	UNIT PRICE TOTAL	N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)	UNIT PRICE TOTAL	Distributor
ITEM 6	HARSH PARTS	UNIT PRICE TOTAL	
1.	Percent of discount offered	UNIT PRICE TOTAL	Cost +20%
2.	Product identification (Mfg.)	UNIT PRICE TOTAL	Harsh

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3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE TOTAL	Distributor
4.	Price schedule number	UNIT PRICE TOTAL	N/A
5.	Date of price schedule	UNIT PRICE TOTAL	N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)	UNIT PRICE TOTAL	Distributor
ITEM 7	AMA PARTS	UNIT PRICE TOTAL	
1.	Percent of discount offered	UNIT PRICE TOTAL	Cost +20%
2.	Product identification (Mfg.)	UNIT PRICE TOTAL	AMA
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE TOTAL	Distributor
4.	Price schedule number	UNIT PRICE TOTAL	N/A
5.	Date of price schedule	UNIT PRICE TOTAL	N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)	UNIT PRICE TOTAL	Distributor
ITEM 8	TRUCK ENGINEERING PARTS	UNIT PRICE TOTAL	
1.	Percent of discount offered	UNIT PRICE TOTAL	Cost +20%
2.	Product identification (Mfg.)	UNIT PRICE TOTAL	Truck Engineering
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE TOTAL	Distributor
4.	Price schedule number	UNIT PRICE TOTAL	N/A
5.	Date of price schedule	UNIT PRICE TOTAL	N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)	UNIT PRICE TOTAL	Distributor

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE TOTAL	
ITEM 9	CRYSTEEL PARTS		
1.	Percent of discount offered		Cost +20%
2.	Product identification (Mfg.)		Crysteel
3.	Type price schedule (dealer, jobber, etc.)		Distributor
4.	Price schedule number		N/A
5.	Date of price schedule		N/A
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		Distributor
ITEM 10	HOLLAND HITCH PARTS		
1.	Percent of discount offered		Cost +20%
2.	Product identification (Mfg.)		Holland
3.	Type price schedule (dealer, jobber, etc.)		Distributor
4.	Price schedule number		N/A
5.	Date of price schedule		N/A
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)		Distributor
ITEM 11	FONTAIN PARTS		
1.	Percent of discount offered		Cost +20%
2.	Product identification (Mfg.)		Fontain
3.	Type price schedule (dealer, jobber, etc.)		Distributor
4.	Price schedule number		N/A

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5.	Date of price schedule	UNIT PRICE TOTAL	N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)	UNIT PRICE TOTAL	Distributor
ITEM 12	TULSA WINCH PARTS	UNIT PRICE TOTAL	
1.	Percent of discount offered	UNIT PRICE TOTAL	Cost +20%
2.	Product identification (Mfg.)	UNIT PRICE TOTAL	Tulsa
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE TOTAL	Distributor
4.	Price schedule number	UNIT PRICE TOTAL	N/A
5.	Date of price schedule	UNIT PRICE TOTAL	N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)	UNIT PRICE TOTAL	Distributor
ITEM 13	BRADEN WINCH PARTS	UNIT PRICE TOTAL	
1.	Percent of discount offered	UNIT PRICE TOTAL	Cost +20%
2.	Product identification (Mfg.)	UNIT PRICE TOTAL	Braden
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE TOTAL	Distributor
4.	Price schedule number	UNIT PRICE TOTAL	N/A
5.	Date of price schedule	UNIT PRICE TOTAL	N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)	UNIT PRICE TOTAL	Distributor
ITEM 14	RAMSEY WINCH PARTS	UNIT PRICE TOTAL	
1.	Percent of discount offered	UNIT PRICE TOTAL	Cost +20%
2.	Product identification (Mfg.)	UNIT PRICE TOTAL	Ramsey

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3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE TOTAL	Distributor
4.	Price schedule number	UNIT PRICE TOTAL	N/A
5.	Date of price schedule	UNIT PRICE TOTAL	N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)	UNIT PRICE TOTAL	Distributor
ITEM 15	MUNCIE TRACTOR WET KIT PARTS	UNIT PRICE TOTAL	
1.	Percent of discount offered	UNIT PRICE TOTAL	Cost +20%
2.	Product identification (Mfg.)	UNIT PRICE TOTAL	Muncie
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE TOTAL	Distributor
4.	Price schedule number	UNIT PRICE TOTAL	N/A
5.	Date of price schedule	UNIT PRICE TOTAL	N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)	UNIT PRICE TOTAL	Distributor
ITEM 16	TRACTOR WET KIT PARTS	UNIT PRICE TOTAL	
1.	Percent of discount offered	UNIT PRICE TOTAL	Cost +20%
2.	Product identification (Mfg.)	UNIT PRICE TOTAL	Tractor Wet
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE TOTAL	Distributor
4.	Price schedule number	UNIT PRICE TOTAL	N/A
5.	Date of price schedule	UNIT PRICE TOTAL	N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)	UNIT PRICE TOTAL	Distributor

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE TOTAL	
ITEM 17	MABAR PARTS		
1.	Percent of discount offered		Cost +20%
2.	Product identification (Mfg.)		Mabar
3.	Type price schedule (dealer, jobber, etc.)		Distributor
4.	Price schedule number		N/A
5.	Date of price schedule		N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)		Distributor
ITEM 18	DU-TEC		
1.	Percent of discount offered		Cost +20%
2.	Product identification (Mfg.)		Du-Tec
3.	Type price schedule (dealer, jobber, etc.)		Distributor
4.	Price schedule number		N/A
5.	Date of price schedule		N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)		Distributor
ITEM 19	DRAW-TITE HITCH PARTS		
1.	Percent of discount offered		Cost +20%
2.	Product identification (Mfg.)		Draw-Tite
3.	Type price schedule (dealer, jobber, etc.)		Distributor
4.	Price schedule number		N/A

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6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)	UNIT PRICE TOTAL	Distributor
ITEM 20	REESE HITCH PARTS	UNIT PRICE TOTAL	
1.	Percent of discount offered	UNIT PRICE TOTAL	Cost +20%
2.	Product identification (Mfg.)	UNIT PRICE TOTAL	Reese Hitch
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE TOTAL	Distributor
4.	Price schedule number	UNIT PRICE TOTAL	N/A
5.	Date of price schedule	UNIT PRICE TOTAL	N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)	UNIT PRICE TOTAL	Distributor
ITEM 21	LABOR AND SERVICES	UNIT PRICE TOTAL	
1.	Labor rate per hour	UNIT PRICE TOTAL	55.00
2.	Product identification (Mfg.)	UNIT PRICE TOTAL	All Makes
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE TOTAL	Distributor
4.	Price schedule number	UNIT PRICE TOTAL	N/A
5.	Date of price schedule	UNIT PRICE TOTAL	N/A
6.	Price schedule column on which discount is based (I.e.,distributor, net, wholesale)	UNIT PRICE TOTAL	Distributor

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	Terms		Net 30 days	
	Delivery Days			

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BIDS INVITATIONS MAILED TO AND/OR PICKED UP BY:

Automotive Truck Parts Co.
 Croft Truck Accessory Dist.
 Grande Truck Center
 Reliance Truck & Equipment
 Santex Truck Center Ltd.
 Terex Utilities
 Utech-West
 Wabash National Trailer Centers, Inc.

Demandstar
 SAWS Website