

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL: Biennial Contract for
 FOR: Truck Mounted Liftgate Parts and Service
 TIME & DATE: (January 10, 2005 through December 31, 2005)
 3:00 p.m., October 18, 2004

Ace Welding & Trailer Co.
 9425 St. Hedwig Rd.
 San Antonio, TX 78263

Texas Equipment Co.
 7490 FM 1560
 San Antonio, TX 78254

San Antonio Equipment Co.
 2328 Blanco Rd.
 San Antonio, TX 78212

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE	PRICE	TOTAL	
ITEM I	MAXON LIFTGATE PARTS				*
1.	Percent of discount offered			25%	Net 20%
2.	Product identification (Mfg.)			Maxon	Maxon National Liftgate Parts
3.	Type price schedule (dealer, jobber, etc.)			List	Dealer List
4.	Price schedule number			N/A	N/A No Number
5.	Date of price schedule			05/15/04	02/19/95 08/98
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)			List	List Price List
ITEM II	EAGLE LIFTGATE PARTS				*
1.	Percent of discount offered			No Bid	Cost +20% 20%
2.	Product identification (Mfg.)			No Bid	Eagle National Liftgate Parts
3.	Type price schedule (dealer, jobber, etc.)			No Bid	Distributor List
4.	Price schedule number			No Bid	N/A No Number
5.	Date of price schedule			No Bid	06/01/95 08/98
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)			No Bid	Dist. Cost List
ITEM III	TOMMY LIFTGATE PARTS				*
1.	Percent of discount offered			5%	Cost +20% 20%
2.	Product identification (Mfg.)			Tommy Liftgate	Tommy Gate Co. National Liftgate Parts
3.	Type price schedule (dealer, jobber, etc.)			Retail	Distributor List
4.	Price schedule number			N/A	N/A No Number

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5.	Date of price schedule	UNIT PRICE TOTAL	10/18/04	04/01/99	08/98
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)	UNIT PRICE TOTAL	Retail	Dist. Cost	List
ITEM IV	WATCO LIFTGATE PARTS	UNIT PRICE TOTAL	*		
1.	Percent of discount offered	UNIT PRICE TOTAL	15%	No Bid	20%
2.	Product identification (Mfg.)	UNIT PRICE TOTAL	Waltco	No Bid	National Liftgate Parts
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE TOTAL	Dealer	No Bid	List
4.	Price schedule number	UNIT PRICE TOTAL	N/A	No Bid	No Number
5.	Date of price schedule	UNIT PRICE TOTAL	10/18/04	No Bid	08/98
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)	UNIT PRICE TOTAL	Dealer	No Bid	List
ITEM V	TODCO/THIEMAN LIFTGATE PARTS	UNIT PRICE TOTAL	*		
1.	Percent of discount offered	UNIT PRICE TOTAL	15%	Net	20%
2.	Product identification (Mfg.)	UNIT PRICE TOTAL	Thieman	Thieman	National Liftgate Parts
3.	Type price schedule (dealer, jobber, etc.)	UNIT PRICE TOTAL	List	Dealer	List
4.	Price schedule number	UNIT PRICE TOTAL	N/A	MP37339	No Number
5.	Date of price schedule	UNIT PRICE TOTAL	10/18/04	07/96	08/98
6.	Price schedule column on which discount is based (I.e., distributor, net, wholesale)	UNIT PRICE TOTAL	List	List	List
ITEM VI	LABOR AND SERVICE	UNIT PRICE TOTAL	*		
	Labor rate for services	UNIT PRICE TOTAL	45.00/hr	45.00/hr	67.50/hr
	Up-charge for outside labor, cost plus	UNIT PRICE TOTAL	15%	20%	20%

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Parts will be available for pick up	UNIT PRICE TOTAL	7 days	1-14 days	7 days
Business hours	UNIT PRICE TOTAL	8:00 a.m. - 5:30 p.m. 5 days/wk	8:00 a.m. - 5:00 p.m. 5 days/wk	8:00 a.m. - 5:00 p.m. 5 days/wk
Terms		2% 20 days	Net 20 days	1% 20 days
Delivery days		7 days	1-14 days	1-30 days

***DENOTES LOW BIDDER**

BID INVITATION WAS MAILED TO AND/OR PICKED UP BY:

Ace Welding
 Croft Truck Equipment
 San Antonio Equipment
 Sankey Equipment
 Texas Equipment Co.

Demandstar
 SAWS Website